Dear …..

I thank you for the opportunity you have afforded 365 Tours & Safaris thus far on quoting on your holiday requirements.

I would be more than happy to compete against any quote that you have received, so before you go ahead with another quote please afford me the opportunity to see a copy of any competitors quote and I will endeavor to beat or match the quote.

We personally meet all of our suppliers and a stringent vetting process is completed before we sign a contract to work with them.  On top of that our sales consultants regularly travel throughout Africa to conduct site inspections on all of our product and service offerings.  Therefore we can guarantee you will receive only the best quality standards.  This is what sets us apart from the competition, of course that and also the fact that we are specialist who not only live in Africa but have visited the places we sell, so we can give expert advice.  Our aim is to provide you with a seamless dream vacation, provide value for money and the best holiday experience to suit you and your budget.

Kind Regards,